

HeidelbergCement Company Collected Consensus – Q1 2019

All values pre-IFRS16
adjustments

mio EUR

21 estimates

	Q118 A	Q119 C
Turnover	3,626	3,880
North America	729	815
West & South Europe	1,027	1,092
North & East Europe	514	536
Asia - Pacific	747	802
Africa - Med. Basin	420	440
Group Services	359	374
Intercompanies / Other	-169	-180

Operating EBITDA	252	291
North America	18	33
West & South Europe	-5	13
North & East Europe	20	24
Asia - Pacific	122	128
Africa - Med. Basin	102	99
Group Services	9	8
Intercompanies / Other	-13	-16

Operating EBITDA Growth	-25.7%	14.6%
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Depreciation	-269	-280
Operating Income	-16	11
Additional ordinary result	118	6
Results from participations	-2	0
Earning before interest and taxes (EBIT)	100	17
Net financial result	-75	-76
Result before taxes	25	-58
Total taxes	-17	6
Net income - continuing operations	8	-52
Discontinued operations	-2	1
Net income	6	-51
Minorities	-29	-30
Net income part of the group	-23	-81
EPS	-0.11	-0.41

	2018 A	2019 C	2020 C
18,075	18,938	19,706	
4,262	4,575	4,771	
4,936	5,101	5,254	
2,916	2,996	3,106	
3,262	3,506	3,706	
1,667	1,744	1,835	
1,754	1,790	1,837	
-723	-774	-804	

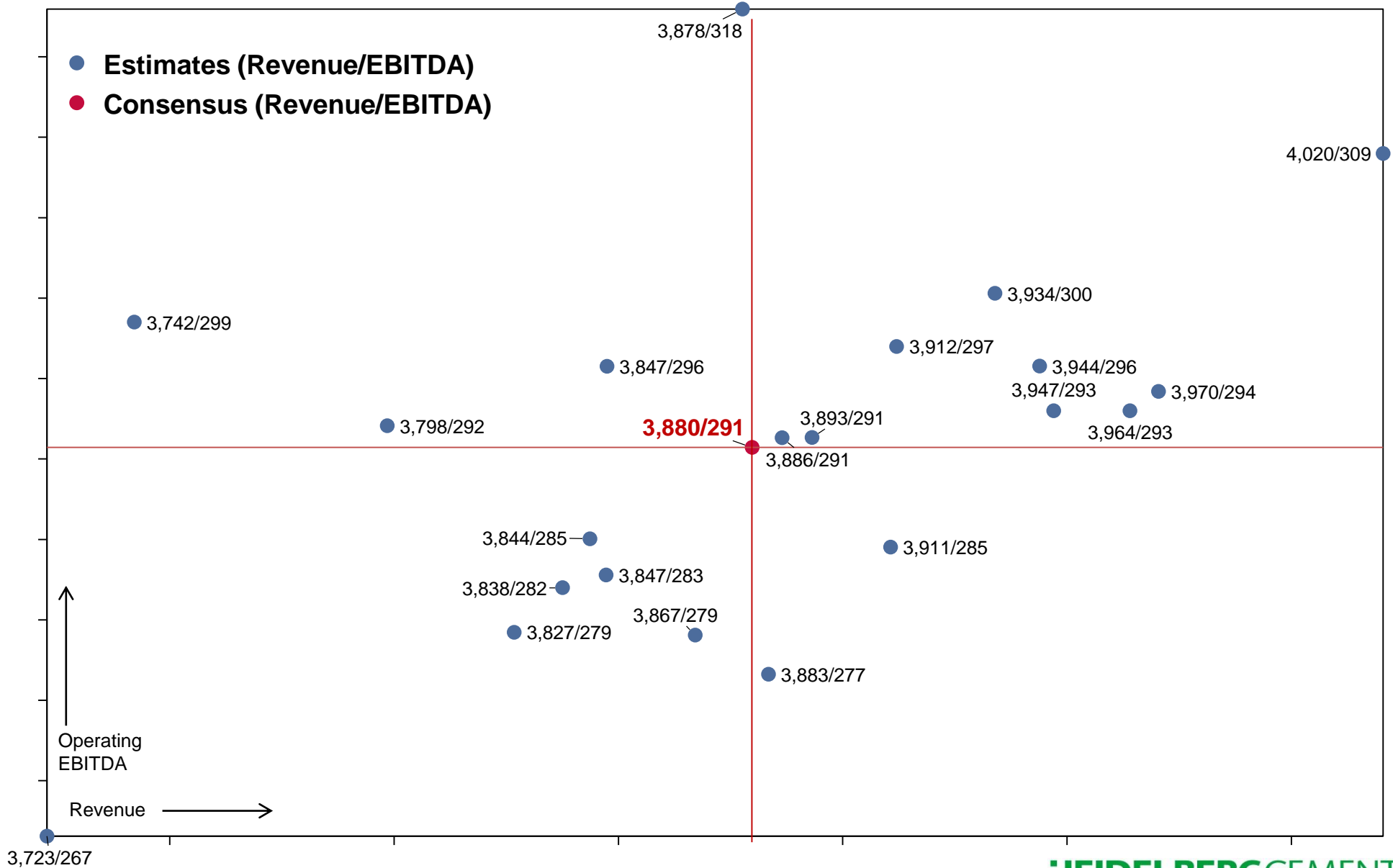
3,074	3,285	3,492
988	1,064	1,119
590	635	675
575	605	640
601	655	712
370	369	389
33	34	36
-83	-78	-81

-2.3%	5.6%	5.7%
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-1,090	-1,113	-1,124
1,984	2,172	2,368
108	-9	-20
42	38	43
2,134	2,201	2,391
-370	-321	-275
1,764	1,881	2,115
-464	-465	-519
1,300	1,416	1,596
-14	-1	1
1,286	1,415	1,597
-143	-148	-165
1,143	1,267	1,432
5.76	6.38	7.22

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Estimates – Q1 2019



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