HeidelbergCement Company Collected Consensus

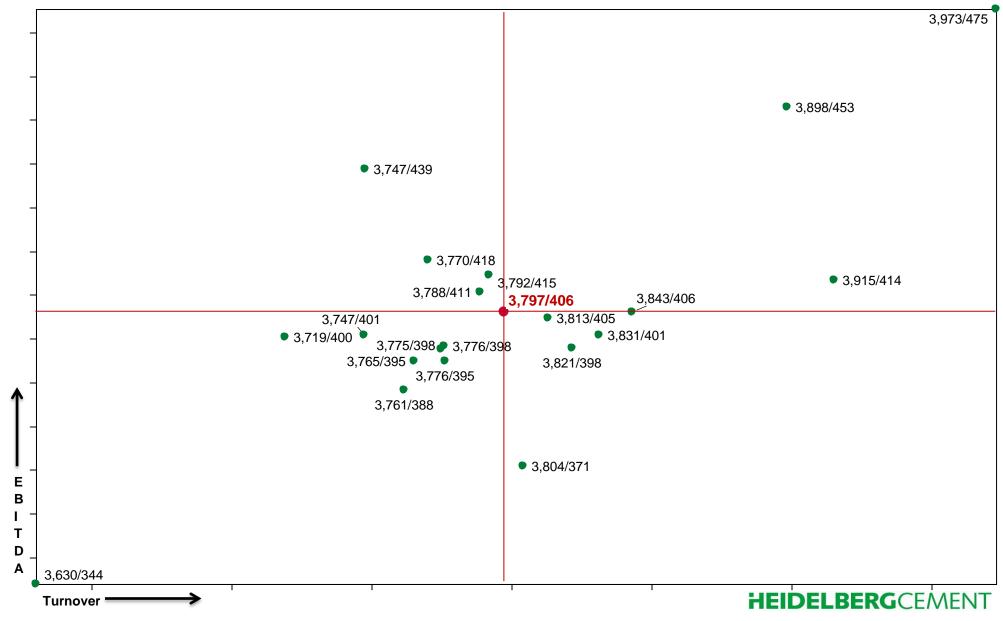
| Q117 C | 2016 A | 2017 C | 2018 0 |
|--------|--------|--------|--------|
| | | | |
| 3,797 | 17,084 | 17,991 | 18,852 |
| 854 | 4,235 | 4,714 | 4,994 |
| 1,050 | 4,768 | 4,745 | 4,90 |
| 471 | 2,484 | 2,805 | 2,94 |
| 797 | 3,186 | 3,356 | 3,51 |
| 463 | 1,800 | 1,733 | 1,83 |
| 272 | 1,162 | 1,191 | 1,22 |
| -110 | -550 | -553 | -55 |
| 406 | 3,195 | 3,515 | 3,83 |
| 68 | 990 | 1,151 | 1,26 |
| 57 | 622 | 693 | 75 |
| 16 | 461 | 543 | 59 |
| 172 | 756 | 766 | 80 |
| 117 | 462 | 450 | 48 |
| 9 | 28 | 27 | 2 |
| -32 | -123 | -116 | -10 |
| | | | |
| -275 | -1,122 | -1,146 | -1,16 |
| 132 | 2,073 | 2,369 | 2,66 |
| -22 | -324 | -116 | -3 |
| -1 | 38 | 36 | 3 |
| 109 | 1,698 | 2,289 | 2,67 |
| -120 | -494 | -478 | -41 |
| -11 | 1,204 | 1,811 | 2,26 |
| -21 | -305 | -472 | -58 |
| -32 | 899 | 1,339 | 1,67 |
| -1 | -3 | -5 | 4 67 |
| -33 | 896 | 1,335 | 1,67 |
| -43 | -190 | -221 | -23 |
| -76 | 706 | 1,114 | 1,43 |
| -0.38 | 3.66 | 5.61 | 7.2 |
| | | | |

Values below OI represent legal figures (12 month HC + 6 month ITC) for 2016.

HEIDELBERGCEMENT

Q1 2017 Consensus Estimations

Estimates
Consensus



Ozan Kacar / Group Head of Investor Relations

Disclaimer

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